

Customizable Training Material

Self-Leadership

Agenda

8:30-8:45	Icebreaker: Admit it!
8:45-9:00	Session One: Course Overview
9:00-10:00	Session Two: What is Self-Leadership?
10:00-10:15	Break
10:15-11:30	Session Three: Knowing Who You Are
11:30-12:00	Session Four: Change Management
12:00-1:00	Lunch
1:00-1:15	Energizer: What Can You Do With That?
1:15-2:00	Session Five: Knowing What You Do
2:00-2:15	Break
2:15-3:30	Session Six: Motivation for Optimists
3:30-4:15	Session Seven: Using What You Know
4:15-4:30	Workshop Wrap-Up

Session One: Course Overview

Learning Objectives

- Define self-leadership and what it means on an individual level
- Assume responsibility for your results by understanding who you are, what you want, and how to reach your goals
- Describe the four pillars of self-leadership
- Use techniques related to adjusting to change, cultivating optimism, and developing good habits to build your self-leadership

Defining Self-Leadership (I)

- Self-leadership is about choosing who we are, what we do, and who we become.
- It doesn't advocate for a selfish approach.
- It recognizes that things do not always come to us easily.
- It recognizes that our environment is created through us making choices.

Defining Self-Leadership (II)

- The world has become a place that leverages knowledge.
- We have to manage ourselves effectively to be successful.
- Self-leadership is not about managing others.
- Self-leadership is about leading yourself.

Defining Self-Leadership (III)

- A supervisor says to you that sales are down and you need to increase your results by 10%.
- A consultative supervisor would probably ask you how you could achieve those results.
- The self-leader sees that sales are down and devises a plan of action.

Pre-Assignment Review

- Identify two to five mentors in your life.
- What are the characteristics that your mentors demonstrate and that you appreciate?
- Which of these characteristics have you mastered?
- Which of these characteristics do you admire but have not yet mastered?

Four Pillars of Self-Leadership





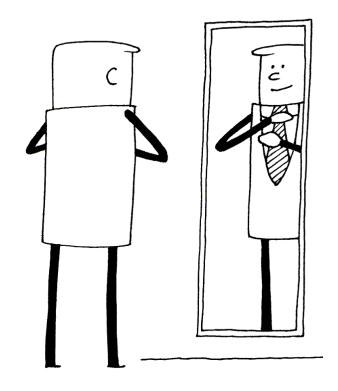




Presentations (I)

Knowing Who You Are

- Setting goals
- Defining values and beliefs
- Meditating
- Working with a coach



Presentations (II)

Knowing What You Do

- Understanding how we support our decisions
- Working towards the self-leaders we want to be

Presentations (III)

Knowing What You Need to Learn

- Attending classes
- Reading
- Watching films or videos that support learning

Presentations (IV)

Using What You Know

- Making a commitment every day to work towards your goals
- Building an environment that moves you towards where you want to be

Creating a Personal Vision Statement (I)



Creating a Personal Vision Statement (II)

Step One: Identify Your Values

- Choose the ten most important items from the list in the workbook.
- Narrow it down to five and then to three.



Creating a Personal Vision Statement (III)

Step Two: Define Your Values

What does success look like?



Example: Being Productive

For me, being productive means feeling good about what I have accomplished at the end of the day.

Creating a Personal Vision Statement (IV)

Step Three: Put It All Together

- Bring all three statements into one paragraph.
- Re-evaluate and re-work your values and value statements as necessary.

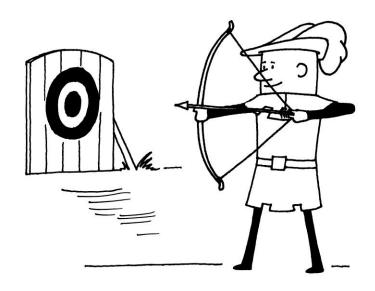
Identifying Dreams and Setting Goals (I)

- What areas of life do you want to set goals in?
- What dreams (long-term goals) do you have?

Identifying Dreams and Setting Goals (II)

SPIRIT Goal Setting Model

- Specific
- Prizes
- Individual
- Review
- Inspiring
- Time-Bound



Identifying Dreams and Setting Goals (III)

Writing Tips: Use Action Verbs

- o Add
- Arrange
- Assemble
- Build
- Carry
- Choose
- Collect
- Compute

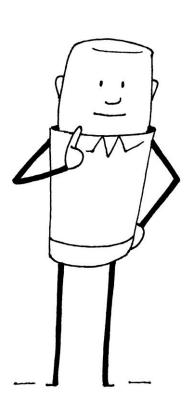
- Count
- Demonstrate
- Describe
- Distribute
- Draft
- Explain
- Identify
- Initiate

- Label
- List
- o Plan
- Rewrite
- Select
- Supervise
- Train
- Transform

Identifying Dreams and Setting Goals (IV)

Watch out for vague phrases like:

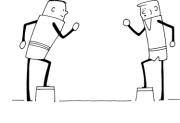
- Be familiar with
- Know how to
- Understand



Setting Ourselves Up For Success (I)

- Self-leaders are very serious about being effective.
- They know their goals and they don't let them slip.
- Sometimes, it helps to have an accountability partner.





Setting Ourselves Up For Success (II)

- If we look at the success of healthy
 eating and diet programs, a large part of
 reinforcement comes from the way in
 which the programs are designed.
- Have a look at your goals.
- Which ones could you use help with?

Session Four: Change Management

Control and Change

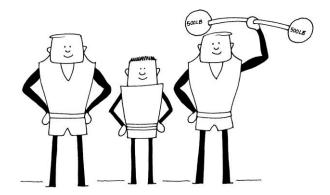


Your Behavior (I)

- When you make a series of decisions about what you intend to do, and you start doing them, your behavior is in line with and supporting your intention.
- If you say you will do something and then allow yourself to be distracted, or you lose the commitment to a particular goal, then your behavior is not supporting your stated intention.

Your Behavior (II)

- Negative cues are things that distract or stop you from doing the things you want to be doing.
- Positive cues are things that influence you to do things that meet your goals.



Your Behavior (III)

Discussion Questions

- What good habits do you have with using schedules and task reminders?
- What specifically could you do to improve your attention to tasks?
- List any negative cues at work and at home that are reinforcing behaviors you don't want.

Your Behavior (IV)

Discussion Questions ctd.

- What specifically can you do to eliminate or reduce negative cues at home and work?
- List positive cues at work and at home that are encouraging the behaviors you want.
- What can you do to increase positive cues?
- Do you need help for this? Who can you enlist for help?

Lifelong Learning (I)

- Lifelong learning means that we recognize and appreciate that learning does not stop when we leave school.
- Lifelong learning is part of self-leadership.
- Employers demonstrate their own appreciation for lifelong learning when they write up a job posting that includes equivalencies.

Lifelong Learning (II)

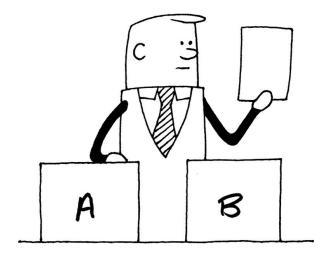
- If you commit to lifelong learning, you will keep your finger on the pulse of things that are changing and developing in your environment and around the world.
- Your value and your understanding of the world increases as you learn about all kinds of subjects.

Lifelong Learning (III)

- Malcolm Gladwell describes how people become successful at what they do through the value of practice.
- He proposes the theory that it takes about
 10,000 hours of practice to master something.
- Success and mastery do not come easily!

Lifelong Learning (IV)

- Self-leadership does not mean that you can create absolutely anything for yourself.
- We do have the ability to choose our behavior and to lead ourselves.



Lifelong Learning (V)

Learning Plans

- Very specific document
- Can be incorporated/displayed in a number of ways

FIRST THIS 15

 Should be meaningful to you, looked at regularly, and flexible

Making Connections

- I am committed to the following in order to meet my learning goals
- The barriers for me achieving these learning goals include
- I will take the following action(s) to reduce or eliminate those barriers
- Additional thoughts on my learning and development goals

Session Six: Motivation for Optimists

Motivation from Within (I)

- What motivated Walt Disney to create cartoons and capture them on film?
- What motivated Mohammed Ali to become a world champion boxer?
- What motivated Stephen King to be an internationally renowned writer?



Session Six: Motivation for Optimists



Motivation from Within (II)

- The things that motivate us include the rewards we get.
- This doesn't mean that self-leadership means being self-serving.
- There are things that we do where the act of doing is its own reward.

Session Six: Motivation for Optimists

Motivation from Within (III)

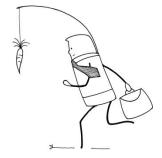
- Other times, there are more tangible rewards.
- A reward can be simple, like time to read a book or having lunch with a mentor.
- Other times, more **sophisticated rewards** are needed.

Motivation from Within (IV)

- Are you able to incorporate enough activities that you enjoy in your work?
- Is there a space at work where you can work comfortably and effectively?
- Do you spend more time thinking about the parts of your job that you do like rather than the parts that you don't enjoy?
- Do you point your thinking toward pleasantries of your job, rather than things that are unpleasant?

Creating a Motivational Climate

- Competence
- Self-direction
- Purpose
- Building rewards into what you do



The Value of Optimism (I)

- Optimism and pessimism are attitudes which affect the way we see the world and what is happening around us.
- Optimists see success as the result of their own hard work.
- A pessimist views success as being the result of good luck or fate.

The Value of Optimism (II)

- Optimists see something like the loss of a job as a short term problem or the result of a lack of work in their field.
- A pessimist sees a job loss as someone else's doing and/or as a huge barrier.

The Value of Optimism (III)

- Optimists have better overall health, live longer, and are able to more easily adapt to even the most harsh or horrible circumstances.
- Pessimists on the other hand, suffer more incidents of ill health, including increased clinical depression and anxiety.

The Value of Optimism (IV)

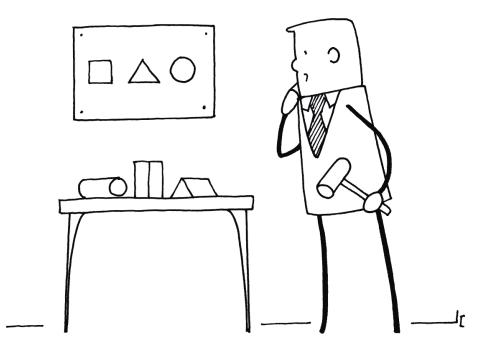
- Pessimists can learn to change attitudes and be more optimistic.
- Being an optimist is not always an approach that you can take, however.
- Pessimism also has a certain place, and even some benefits.



ABC's of Optimism (I)

A – Adversity

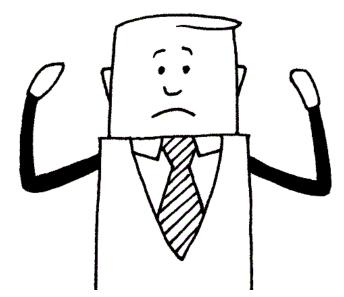
Anything you see as a problem



ABC's of Optimism (II)

B – Beliefs

- Our thoughts on the adversity become belief
- How do we feel about the adversity?



ABC's of Optimism (III)

C – Consequence

What action takes place because of our belief



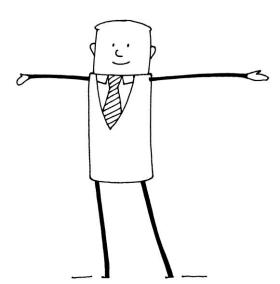
ABC's of Optimism (IV)

- D Disputation, Distancing, or Distracting
- Disputation is arguing with yourself
- Distancing means moving away from the pessimistic attitude
- Distracting helps you break away from the pessimistic thoughts

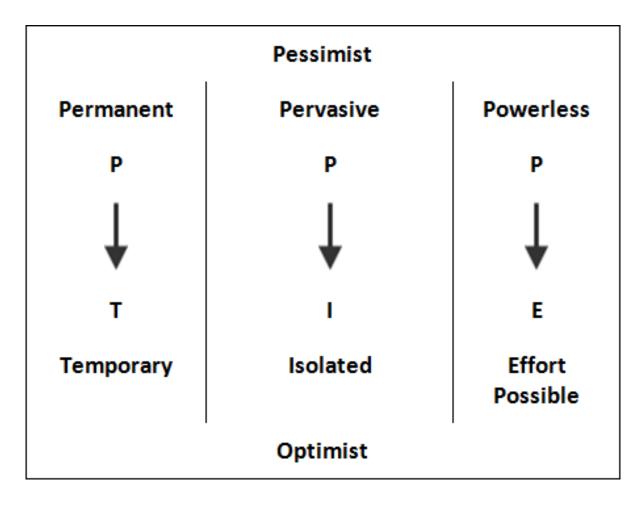
ABC's of Optimism (V)

E – Energization

 How disputing your pessimistic thoughts makes you feel



Pessimism vs. Optimism (I)



Pessimism vs. Optimism (II)

VET Process

- Validating emotions
- Exploring the emotion
- Transforming the emotion



Adversities

A Adversity	B Belief or Feeling	C Consequence	D Distance, Debate, Distract	E Energization

Our Physical Self (I)

- Our physical health is heavily influenced by our emotional health.
- Regular exercise, a healthy diet, good sleep hygiene, and managing stress all have positive effects on our physical health.

Our Physical Self (II)

Discussion Questions

- Do you get thirty minutes of exercise a day? Is it intense enough to increase your heart rate?
- How many hours of connected sleep do you get each night?
- Do you nap during the day?
- Is your bedroom set up so that it helps you sleep?

Our Physical Self (III)

Discussion Questions ctd.

- Do you eat three meals per day?
- Do you drink enough water?
- Are you limiting salt, caffeine, fats, and sodas to reasonable levels?
- What can you start doing today to improve your physical health?
- Do you know how to work through worry or stressors to reduce the effects they have on you?

Emotional Intelligence (I)

Emotional intelligence is our ability to:

- Accurately identify emotions in ourselves and others
- Understand and manage emotions
- Effectively communicate emotional feelings



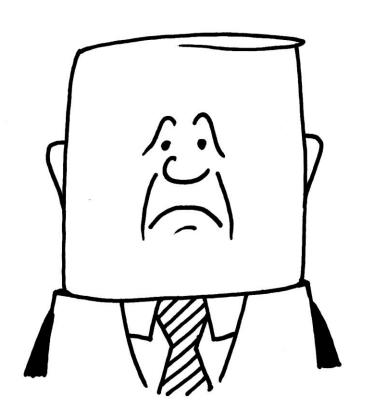
Emotional Intelligence (II)

- Most social scientists agree that there are seven emotional expressions that are basic to every culture.
- Our face often displays more than one emotion at a time.
- We can teach people to recognize visible and hidden emotions by carefully reading what is shown on someone's face.

Emotional Intelligence (III)

The Seven Emotions

- Sadness
- Anger
- Fear
- Happiness
- Surprise
- Contempt
- Disgust



Emotional Intelligence (IV)

What Do Emotions Tell Us?

Emotion	What It Tells Us	
Sadness	Lost something of value	
Anger	Way is blocked or get out of my way	
Fear	Possible threat; be prepared	
Happiness	Gained something of value; the way is safe	
Surprise	Something unexpected happened	
Contempt	Not worthy of care, hardening of feelings	
Disgust	Rules are violated	

Emotional Intelligence (V)

Applying Emotional Intelligence

- Emotional expressions don't tell us the cause that prompts the response.
- Emotions in themselves are neither positive nor negative.
- It is what we do with the emotion that creates the outcome.